



MYOB EXO Distribution Advantage

Batch sales order processing

The principle function of Batch Sales Order Line Processing is to provide an efficient method of allocating stock to sales orders, and releasing (for processing) them in batches rather than one at a time. With a wizard driven approach it is possible to define specific workflows such as determining the picking order of stock, what customers should receive stock first, process back order first etc.

This ability to design your own rules around order processing gives the potential to improve your distribution processes significantly. The scheduling or processing functions available are Release, Pick, Supply and Invoice with all the relevant documentation produced for each step. The function has tools to assist in setting quantities whether it be automated or manual.

On-demand purchase orders

On-Demand Purchase Orders provides an assisted form of creating purchase orders directly from sales order information. On-Demand checks the individual sales order lines, and can either 'soft-allocate' current free stock, or raise individual or consolidated purchase orders by supplier.

The 'On-Demand' function is designed to assist in automating the production of purchase orders to supply specific sales orders. Industry terms such as 'procure' orders or 'back to back' orders may be used to generally describe this type of process. The system could also be appropriate in a true indent-ordering scenario.

Stock transfer request

Stock Transfer Requests can be used when a more structured business process is required. The function provides enhanced stock movement transactions when:

- stock transfers need a 'request then send' process
- transferred stock is in-transit for a period of time, such as when being transferred via courier, and this needs to be managed

The benefit of this more formal process is that the business has better controls over the movement of stock and can at any time determine what stock is in transit.

Stock Transfer Requests also produce all the relevant transfer record documentation including, request form, pick slip, packing document and receipt confirmation slip.

Note that there are two types of transfers available, Stock Immediate Transfers and Stock Transfer Requests. Stock immediate transfer allow a quick function where the whole process may not be necessary and users are not required to go through the entire process.

Additional modules to enhance your business

If you are interested in a more customisable business management solution for your mid-sized business and have some very specific industry requirements, we can help. MYOB EXO Business contains a series of additional modules that can be purchased and customised to your requirements with the assistance of an MYOB Enterprise Partner at a very competitive rate.

Additional Modules to enhance your business system include:

- MYOB EXO Job Costing
- MYOB EXO Point of Sale
- MYOB EXO Intercompany
- MYOB EXO Fixed Assets
- MYOB EXO Anywhere

More information

To find out more about MYOB EXO Business & MYOB EXO - Distribution Advantage, please call the MYOB Sales team on 0800 696 239 or email exosales@myob.co.nz.