



PRODUCTS AND SERVICES

for larger, more
complex businesses



“

EXO promises increased productivity and virtually unlimited customisability, all at a reasonable cost.

And that's exactly what you get.”

Roy John
Finance Manager, AAMT

Delivering insight and control for larger or more complex businesses

As a business grows, so does its complexity.

Introducing MYOB Enterprise Solutions – a wide range of ERP systems that takes care of all aspects of your business. From Agriculture to Mining, Manufacturing and Wholesale, our solutions have helped thousands of businesses from different industries successfully transition to the next level.

Product suites within the MYOB Enterprise Solutions family



MYOB ENTERPRISE SOLUTIONS

With MYOB EXO Business you have the flexibility to build a total management solution to suit your individual business needs.

It's ideal for a large number of users in multiple locations and consists of modules that support the following areas:

- Accounting/General Ledger
- Point of Sale
- Job and Project Costing
- Asset Management
- Intercompany Reporting



MYOB ENTERPRISE SOLUTIONS

MYOB EXO Employer Services gives you control over all aspects of staffing and help you manage and communicate with your most valuable asset, your people, wherever they're based.

Ideal for businesses with up to 1000 employees, it consists of modules supporting:

- Payroll
- Employee Information
- Employee Self Service
- Time and Attendance
- Timesheets
- Time Clocks
- Health and Safety (NZ Only)

Build a fully integrated management solution or use as individual modules

You can combine MYOB EXO Business and MYOB EXO Employer Services to build a fully integrated management solution to fit your individual operational approach or use them as separate modules.

The benefit of this set up is simple – you have a framework that’s strong enough to meet your needs, yet flexible enough to transform with you.



MYOB EXO Business in more detail

MYOB EXO Business is a complete, fully integrated financial and business management system consisting of modules supporting Finance, Job Costing, Fixed Assets, POS and Intercompany Reporting.

It is perfectly suited to organisations that require:

- Large numbers of users across multiple locations
- Stricter control over the general ledger
- Graphical visibility via management dashboards into how your business is performing
- Advanced stock management across multiple warehouse locations
- Importing of stock from overseas suppliers
- Management of jobs, including, quoting, labour charges, tracking and reporting
- Assembly of goods
- High volume of transactions.

EXO Business has successfully empowered a range of businesses in the importing, retail, services and wholesaling industries.

Create the perfect fit for your business needs

EXO Business can be custom designed to meet the needs and processes of your business. Working from the core module, MYOB EXO Finance, and in consultation with an MYOB Enterprise Solutions Partner*, you can configure your own application workflows, interfaces and reports to create a truly unique system. By doing so, you can build a system to fit your business processes like a glove, so that you're not restricted by the software when you need to change your business processes.

You can purchase additional modules and customise for a complete system including:

- MYOB EXO Job Costing
- MYOB EXO Fixed Assets
- MYOB EXO Point of Sale
- MYOB EXO Intercompany

But that's not all...

Looking to add more power to your payroll? EXO Business modules also work with MYOB EXO Payroll, giving you a fully integrated solution.

*Please note all of the services provided by an MYOB Enterprise Solutions Partner incur additional charges for implementation, support and training services.

A woman with dark hair, wearing a grey blazer over a light blue button-down shirt, is smiling as she works on a silver laptop. The laptop is resting on a large cardboard box. In the background, a warehouse environment is visible with wooden pallets and a worker in a white hard hat and blue uniform.

“

Because we've been able to combine job costing and accounting in the one package, we've cut our business administration workload by about 50 per cent.”

Shamila Jayasuriya Shamil
Finance Manager, Landells

MYOB EXO Business

The core module - MYOB EXO Finance

At the core of the EXO Business system, MYOB EXO Finance provides a complete and rich set of accounting, inventory control, sales, purchasing management and reporting functionality including a state of the art management dashboard that provides a real time view of your entire operation.

Automated bank reconciliation (via downloaded internet bank statements), an integrated cashbook and a powerful set of cash management tools, all contribute to keeping you fully informed of your current position.

If your business is importing or exporting, you can track your foreign currency transactions in dedicated sub-ledgers in your currency of choice, as well as manage foreign currency bank accounts. EXO Finance converts foreign currency transactions to local currency on posting to the general ledger, and will also calculate your foreign currency exposure at any given time.

Budgeting is easy, with the flexibility to create multiple budgets and multiple reporting periods for each ledger code. You can work on your budgets in EXO Finance or Microsoft® Excel® if you choose.

And of course, EXO Finance gives you access to all the supplier and customer contact details you need to manage your orders, invoices, statements and more, along with your supplier relationships and marketing and sales activities.

You can even connect and access EXO Finance remotely, making it ideal for branch management, mobile sales, working with an external accountant or managing your business from home or while travelling.

BUDGETING IS EASY, WITH THE FLEXIBILITY TO CREATE MULTIPLE BUDGETS AND MULTIPLE REPORTING PERIODS FOR EACH LEDGER CODE.

MYOB EXO Business

Stock control

EXO Finance's powerful stock control and distribution features provide full visibility and management of each and every stock movement, from customer order and stock purchase right through to delivery – transforming your logistics area into a source of customer service excellence.

If your business is predominantly occupied with building new items for sale from a set of components and processes, EXO Finance's bill of materials (BOM) codes can be used to build product sets (or kits) and manage the manufacturing process.

Management reporting

EXO Finance is designed to improve visibility on how your business is performing. With a powerful management dashboard each user can select from a range of out-of-the-box graphical reports to monitor their specific area of the business. With drill-down capabilities you have the ability to quickly navigate to the area of the product to get more detail or take action.

Analysis tools built into the product allow you to easily monitor stock performance, track sales against budget or produce detailed sales analysis reports to help you optimise business performance.

Working in conjunction with an MYOB Enterprise Solutions Partner*, you can customise your general ledger to the exact requirements of your business, with the flexibility to add sub-ledgers, codes and sub-codes later as your situation changes. EXO Finance comes with a full range of out-of-the-box reports plus a sophisticated report writer allowing you to customise reports to your specific needs.

ACCURATE COST PROJECTION AND MANAGEMENT IS
ESSENTIAL IF A BUSINESS IS TO REMAIN PROFITABLE
AND COMPETITIVE.

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Additional modules – MYOB EXO Job Costing

Accurate cost projection and management is essential if a business is to remain profitable and competitive. Equipment hours, inventory depletion, labour hours, materials and subcontractors can all vary to budget, and if there's no accurate real-time recording of these and other costs against your jobs in progress, the final bill can end up masking serious underlying problems.

With MYOB EXO Job Costing, having direct visibility of your costs through every step of your business processes not only helps you calculate the profitability of your processes – it allows you to determine exactly where you are adding value, and how much.

This, in turn, can lead to more profitable value-based pricing and the confidence that your services are both in demand and competitive.

Further, with the ability to retain and analyse job histories, you'll also learn where costs can be tightened, as well as save considerable time quoting similar jobs.

Additional modules – MYOB EXO Fixed Assets

If your business needs to track fixed assets such as vehicles, machinery, hardware or office equipment, you need MYOB EXO Fixed Assets.

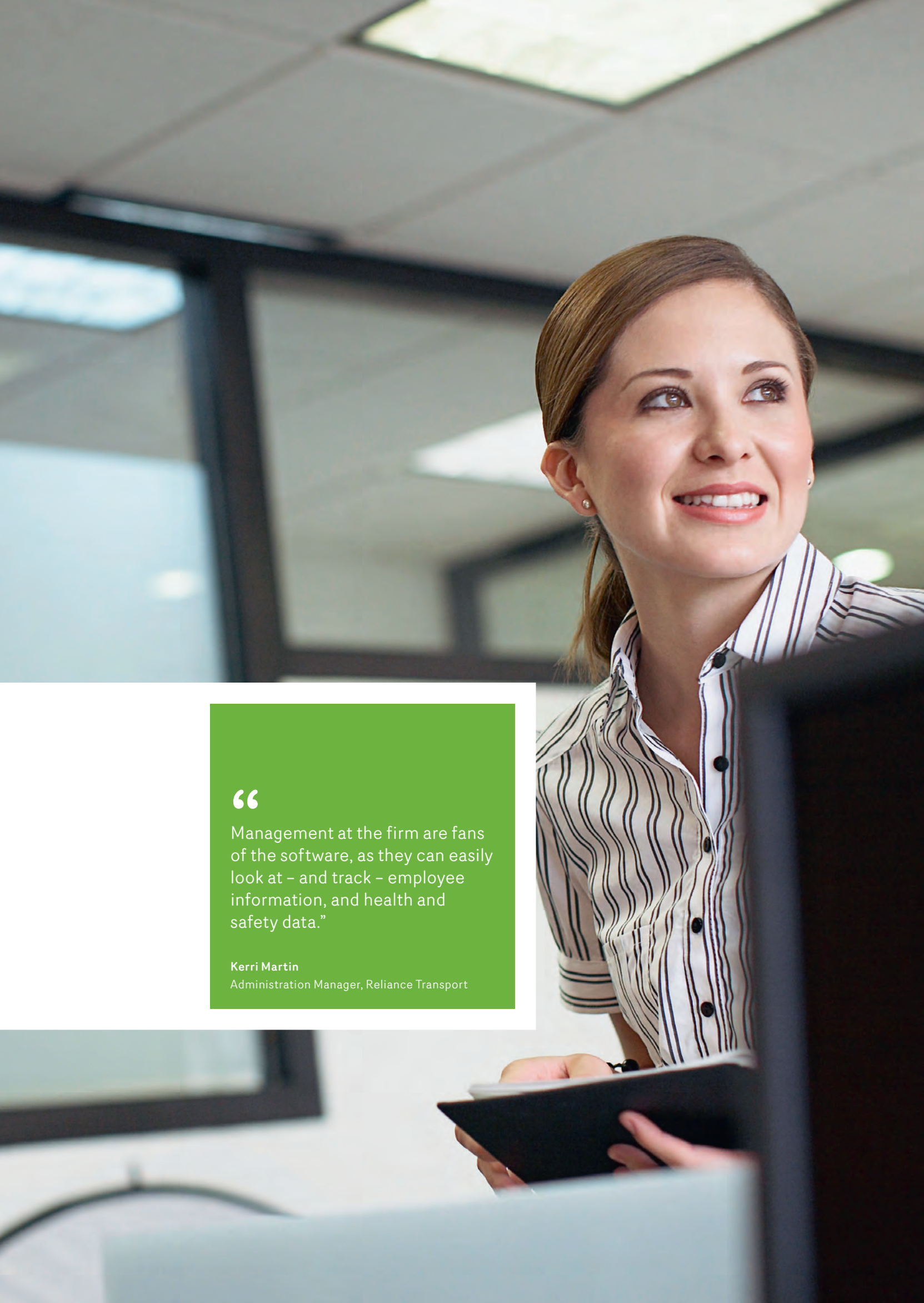
EXO Fixed Assets allows you to quickly check the location of an asset, who has it, when it's due for return and when it's scheduled for maintenance. And because it integrates with EXO Finance, your asset information is always up to date to the latest costing or service date – at any time.

Additional modules – MYOB EXO Intercompany

Many businesses, regardless of their size, operate several separate legal entities. While this is efficient for tax and other purposes, it can often make for additional accounting and perhaps the need to involve external assistance from an accountant and/auditor.

MYOB EXO Intercompany makes your accounting work easier by consolidating all your entities into a single group database. This database is treated as an entity in its own right and puts all general ledger transactions and reporting functions at your fingertips.

What's more, consolidations can be scheduled as frequently as necessary, so you can be confident you'll always have accurate data for group reporting.



“

Management at the firm are fans of the software, as they can easily look at - and track - employee information, and health and safety data.”

Kerri Martin
Administration Manager, Reliance Transport

MYOB EXO Employer Services in more detail

It's often said that a business's staff are its greatest asset. The reality is that at the same time they are your greatest cost – both in time and in money. Larger businesses are uniquely squeezed by the converging pressures of wanting to hire and keep quality staff to better meet customer demand, while simultaneously needing to keep staff costs down to better meet the pricing pressures of their competitors (who are typically much larger organisations).

It can look like a no-win situation, but there are ways in which you can improve the time and cost-efficiencies of your payroll and broader HR functions.

As an organisation that's grown from employing just a handful of people to employing over a thousand globally, MYOB understands the complex challenges faced by businesses with a growing payroll.

The MYOB EXO Employer Services range includes payroll, super, tax, time and attendance and HR management solutions that help larger businesses streamline the administrative costs of their payroll and HR functions.

The core module – MYOB EXO Payroll

MYOB EXO Payroll is a powerful stand-alone payroll management solution for larger businesses, with a wide range of flexible processing and reporting functions and the ability to export general ledger information and interact with the electronic banking system.

As well as processing up to 1,000 staff pays per session, EXO Payroll allocates the relevant taxes and accrues leave, sickness and other entitlements, with the ability to plan for and manage the effect of leave on overall staffing and productivity levels.

Staff costs and trends are easily tracked, with over 40 standard reports available, including audits. Thankfully, there's no need to roll-over at the end of the financial year, and previous financial year data is easily retrievable if required.

The MYOB EXO Employer Services range includes payroll, super, tax, time and attendance and HR management solutions that help larger and more complex businesses streamline the administrative costs of the payroll and HR functions. You can use these solutions individually or combine them with MYOB EXO Business to build a fully integrated management system.

MYOB EXO Employer Services

Additional Modules - MYOB EXO Employee Information

MYOB can help you streamline a number of your HR administrative tasks, including the logging of performance reviews, the updating of staff contact details and much more.

MYOB EXO Employee Information is a centralised HR management tool that collates and updates all of your staff data, including job descriptions, performance reviews, induction and training resources and more.

Additional Modules - MYOB MyStaffInfo

MYOB MyStaffInfo is a centralised online application that streamlines the communication of payroll-related information between the pay office, management and your staff. By providing managers and employees with varying levels of security access to their timesheets, contacts and other details, MyStaffInfo saves on otherwise costly administration time, while an automated leave requests, approval and accrual system provides managerial planning transparency.

Additional Modules - MYOB EXO Time and Attendance

EXO Employer Services also provides a range of time-capturing applications and devices to help with the management of even the most complex payroll.

MYOB EXO Time and Attendance helps maintain an accurate roster system, through automatically calculating hours worked, the relevant loadings and allowances, and more.

The resulting data is translated across to EXO Payroll for payroll processing, job costing and cost centre analysis, and compliance with the recording and documentation requirements of superannuation legislation.

Additional Modules - MYOB EXO Timesheet

MYOB EXO Timesheet takes the accumulated payroll information from various remote electronic time-capturing sites and loads it directly into EXO Payroll, saving staff from having to re-enter data. The information can also be loaded into EXO Time and Attendance instead, automatically calculating hours worked, relevant loadings and allowances.

Additional Hardware

The MYOB Electronic Time Clock provides a magnetic swipe card and/or biometric fingerprint interface with your time capturing system (such as EXO Time and Attendance), improving the accuracy of your time costing and significantly reducing the potential for so-called time theft.

Keypads and barcode readers can also be connected to the system for any additional data entry required for job costing, while networking allows for remote data access where required.

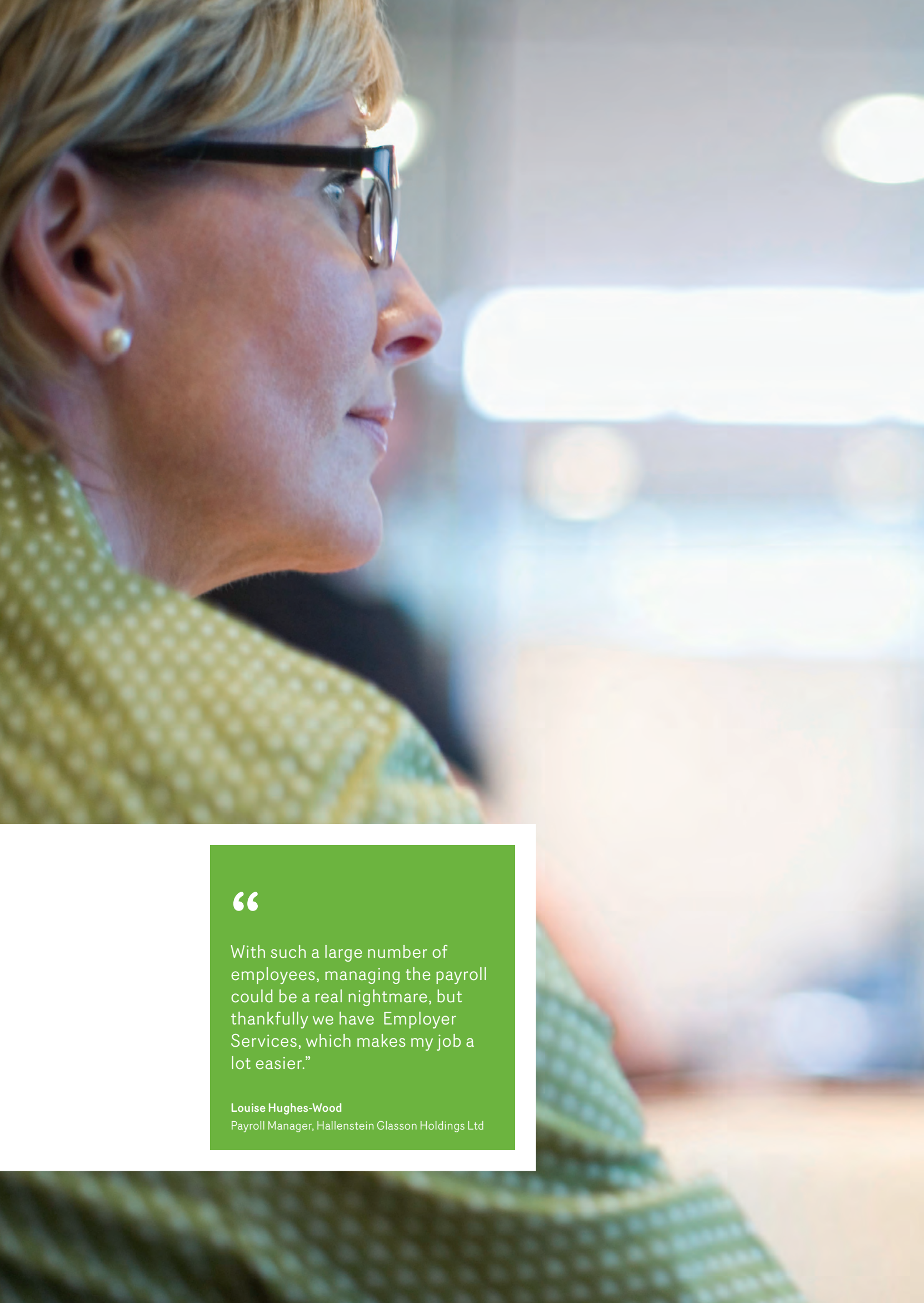
The MYOB EXO PC Clock follows the same principle, with time captured either on-screen via employee ID and password or via barcode scanner.



“

With EXO order processing, my guys can enter a customer order 10 times faster and when your average order is 20 SKUs, that's a major time saving every day.”

Paul Horsey
Director, Abyss Distribution



“

With such a large number of employees, managing the payroll could be a real nightmare, but thankfully we have Employer Services, which makes my job a lot easier.”

Louise Hughes-Wood
Payroll Manager, Hallenstein Glasson Holdings Ltd

MYOB EXO Employer Services

Additional Modules - MYOB EXO Health and Safety (NZ Only)

If you have ambitious plans for your growing business, effective management of workplace safety obligations is a vital part of the picture. As well as protecting your staff from harm, it protects your business from the costly consequences of breaching health and safety obligations.

EXO Health and Safety is designed to simplify and systemise your workplace safety obligations.

This user friendly software makes it simple to track hazards, plan policy and procedures, undertake health and safety training, as well as recording incident details and accidents.

MYOB EXO EMPLOYEE INFORMATION IS A CENTRALISED
HR MANAGEMENT TOOL THAT COLLATES AND UPDATES
ALL OF YOUR STAFF DATA.

A man wearing a white hard hat, glasses, a light blue button-down shirt, and khaki pants is smiling and holding a rolled-up document. He is standing in front of large, cylindrical industrial tanks. The background is a clear blue sky.

“

EXO has not only allowed us to properly run, operate and manage our business, it's given us a vehicle to forecast and plan our business going forward.”

Perri Kallergis
Managing Director, Town and Country



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